

Focus of Current Investment Promotion Policies

Technology and Innovation

- Priority Industry and Services
- Research and Development

Targeted Area Development

- Eastern Economic Corridor
 (EEC)
- Border Special Economic
 Zones

Human Capital

- Domestic HR Development
- Attracting Foreign Talents

Productivity Enhancement

- Automation
- Digitalization
- Renewable energy
- R&D & engineering design





Activity-based / Technology-based Incentives

Incentives are largely based on several key factors i.e. level of technology, role in supply chain

Activity-based



Bio-based & Medical



Advanced Industries



Basic & Supporting



High Value Services



Creative & Digital

Targeted Core Technologies

Biotechnology



Nanotechnology



Advanced Material Technology



Digital Technology







Competitiveness Enhancement Incentives (Merit-Based Incentives)

Additional years of tax holidays can be granted if expenditures/investments in the following categories reach the minimum threshold.

- 1. R&D: In-house, outsourced in Thailand or joint R&D with overseas institutions
- 2. Donations to technology and human resource development funds, educational institutions, specialized training centers, R&D institutes or governmental agencies in the S&T field
- 3. IP acquisition/licensing fees for commercializing technology developed in Thailand
- 4. Advanced technology training
- 5. Development of local suppliers with at a least 51% Thai shareholding in advanced technology training and technical assistance
- 6. Product & packaging design: In-house or outsourced in Thailand



Enhanced Incentives

Activity-Based Incentives

Technology-Based Incentives



Merit-Based Incentives

Total CIT Exemption -> Maximum 13 Years

Area-based Incentives



Eastern Economic Corridor (EEC)

(Chachoengsao, Chonburi and Rayong)



Special Economic Development Zones (SEZs)

(Tak, Sa kaew, Trat, Mukdahan, Songklah, Nongkhai, Narathiwas, Chiang Rai, Nakhon Panom, kanjanaburi: 10 provinces, 23 districts, 90 sub-districts)



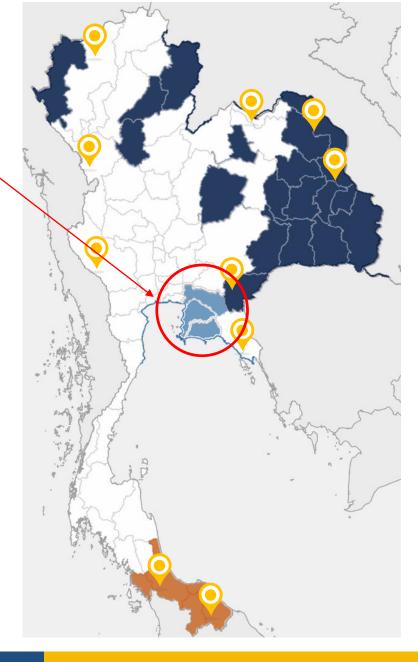
Border Provinces in Southern Thailand

Narathiwat, Pattani, Yala and Satun and 4 districts (Jana, Na Thawee, Saba Yoi, Dhepha) in Songkhla





Kalasin, Chaiyaphum, Nakhon Phanom, Nan, Bueng Kan, Buri Ram, Phrae, Maha Sarakham, Mukdahan, Mae Hong Son, Yasothon, Roi Et, Si Sa Ket, Sakhon Nakhon, Sa Kaew, Sukhothai, Surin, Nong Bua Lamphu, Ubon Ratchatani and Amnatcharoen



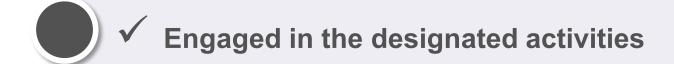






BOI Support Measures for the EEC

An additional incentive package (additional years of corporate income tax exemption or reduction) is available for investments located in the EEC if they are:





Engaged in a co-operative education program with an educational institution



Eligible Activities for the EEC Package





Designated Areas Eligible for the BOI Special Package for EEC

1

Promoted Zones for Specific Industries

9

(EECi, EECd, EEC-A)

Other Industrial

Estates +
Industrial Parks
in the EEC



Promoted Zones for Targeted Industries (Total 21)

Chachoengsao - TFD 2

Chonburi (Total 12)

- Yamato Industries
- Amata city 1-2
- Pinthong 1-5
- Hemaraj Chonburi 1-2
- Hemaraj eastern sea board 2-3

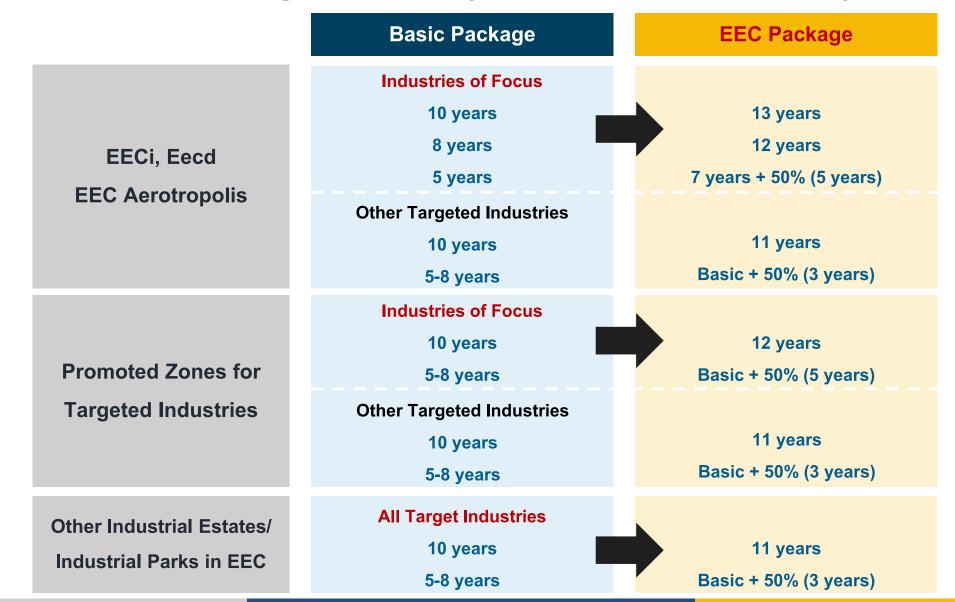
Rayong (Total 8)

- Smart Park
- Hemaraj eastern sea board 1,4
- Hemaraj west (Map Ta Phut)
- Eastern sea board (Rayong)
- Hemaraj Rayong 36
- Amata city
- CP Rayong





BOI Special Package for EEC (Corporate Income Tax)









Cooperation with Educational / Research Institutions



Talent Mobility Program (TM) - Connects universities or government research institutions with the industry sector in finding talents in the field of science, technology, and innovation



Work Integrated Learning - Provides collaborative educational services between educational institutes and the private sector in the form of Public Private Partnerships (PPP)



Dual Vocational Training - Facilitates vocational educational institutes to form agreements with private firms in creating effective curriculums, training, testing, and evaluation for students in order to gain practical working experiences



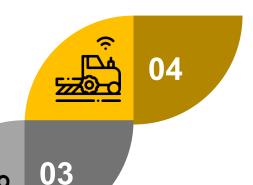
Co-operative Education - (for graduate study, university and college) Provides structured method of combining classroom-based education with practical working experience and academic credits.



Special vocational education project in the Eastern Economic Corridor (Developed from the "Sattahip Model")

Agenda Based: Measures to Promote Productivity

3-year tax holidays to existing firms making investments on



Obtaining sustainability certification or international agricultural industrial standards



R&D/advanced engineering designs



02

Replacing or upgrading machinery for efficiency enhancement, e.g. Automation, Digitalization



01

Replacing or upgrading machinery for energy conservation, alternative energy utilization, reduction of environmental impacts





New Measures Approved on Nov 19, 2018



Thailand Investment Year Package

Incentives

Basic Package + 50% CIT reduction for 3 years

Eligibility

- Applications submitted during Nov 19, 2018-30 December 2019
- Total investment value (excluding land and working capital) ≥ 1 Billion THB
- Activities in categories entitled to 5 to 8 years of CIT exemption
- No extension of project implementation deadline (max 43 months after project approval)







New Measures Approved on Nov 19, 2018



Measure to Encourage Company Listing on SET

Incentive

CIT exemption ceiling to increase to 200% of actual investment for all BOIapproved projects under the listed entity

Eligibility

- Company listing on SET between Nov 19, 2018 December 2020
- Applications for increased incentive to be submitted after SET listing and by December 2020







New Measures Approved on Nov 19, 2018



Incentives for Smart City Development

Incentives for Innovation Ecosystem

- Innovation Incubation Center
- Maker Space/Fab Lab
- Co-working Space

Incentives for Community Enterprise/Co-operatives Upgrading













Taking Thailand to New Heights with Foreign Talents and Technologies from February 1, 2018

The **Smart Visa** Program is intended to attract experts, senior managers, and investors to work or invest in technology companies to help develop the targeted industries which will, in turn, drive technology and innovation in Thailand.









Thank You

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